



CANNONWAY CONSULTANTS LTD.



Celebrating 20 years of serving the Construction Industry

Apr '10

TENDER ASSISTANCE

Cannonway are experienced in all aspects of tender documentation preparation, review and guidance and can assist and supplement your tender teams in the following ways.....

Planning / Programming

Cannonway's planning staff are experienced in utilising Primavera, Microsoft Project and other planning software, and are very experienced in tender planning and programme preparation.

Risk Assessment, Tender Documentation and Tendering Strategy

We can review and advise you on various parts of the Contract, consider with you possible risks, tendering strategies and draft tender questions and clarifications, and assist with tender preparation. Review of tenders for completeness and to achieve maximum tender marks. Presentation of tenders.

Tender Interviews and Contract Finalisation

We can provide assistance during this phase of the tender process, including assistance with urgent responses to the Client, drafting of contract terms, and review of ongoing strategy. Tender audits.

MTRC Audits

MTRC's "General Instructions to Tenderers" indicates that a short list will be compiled after initial assessment of tenders has been made. Short-listed tenderers are required to include a breakdown of their rates and prices, accompanied by a statement from an **independent auditor** certifying that the breakdown of the rates and prices is true and correct. This audited breakdown would be included in the Contract on tender acceptance.

Cannonway are able to provide this independent auditing service. Our staff are very experienced in all aspects of build-up of rates and prices, as well as independent assessments and audits. We have first hand knowledge of MTRC's contract conditions and are well placed to assist.

Procurement

We can work with your staff on procurement of sub-contract and material prices.

Measurement Assistance

An associated company has an office in Guangzhou which employs 18 trained quantity surveyors who are experienced in measurement work for building, civil and E&M works. Staff are fully acquainted with Hong Kong methods of measurement. They also carry out detailed research to assist in the preparation of final accounts and claims. The support provided by this office enables a competitive and cost effective service to be provided to clients. Quality of work is carefully monitored and supervised by full-time Hong Kong staff. References can be provided if required and visits to this Guangzhou facility can be arranged.

If you would like to discuss any of these services, please contact **Chris Morgan, John Parker or Michelle Garden.**

HONG KONG ► DUBAI ► MACAU

Management, Quantity Surveying, Contractual and Commercial Services to the Construction Industry

Project & Contract Management ■ Quantity Surveying ■ Risk Management ■ Dispute Management ■ Human Resources ■ Construction Business Co-operation

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